



hagebau protects its email communication
flexibly and securely
with NoSpamProxy Cloud as a Enterprise Stack

A complex environment demands a flexible solution

hagebau GmbH & Co. KG, with more than 1,500 locations in Germany and abroad, is one of the leading providers in the construction, specialist, and retail trade sectors. hagebau IT GmbH offers an extensive portfolio of IT services to over 300 individual companies within the group. As an internal IT service provider, hagebau IT faces the challenge of delivering high-quality IT services reliably and at particularly low costs. The goal is always to find the perfect balance between cost, functionality, and user satisfaction. This is why hagebau IT relies on dependable products that offer excellent value for money and strong support.

To secure approximately 10,000 mailboxes across around 200 domains, hagebau IT was looking for a new cloud-based email security solution. On the receiving end, it needed to enable smooth, uninterrupted work while providing the highest level of protection against spam, phishing, malware, and other threats. On the sending side, hagebau values clear association with the company, authenticity, and protection of its own reputation.





For IT service providers like hagebau IT, it is essential that the products used generate minimal administrative effort through intelligent automation, offer a high degree of flexibility, allow for quick acquisition of necessary expertise, and enable a reliable partnership with the vendor on equal footing. Moreover, hagebau IT placed great importance on avoiding the negative effects that can arise from other users in a shared cloud environment.

A perfect combination of performance and ease of use

hagebau quickly chose NoSpamProxy, the solution impressed with excellent value for money, strong protection, performance, and ease of use.

Today, NoSpamProxy serves as the mail gateway for all email communication at hagebau. All ~10,000 mailboxes are protected via NoSpamProxy Protection—both on their internal Exchange infrastructure and Microsoft 365. For the latter, hagebau IT deliber-

ately chose to use NoSpamProxy as an additional security layer complementing Microsoft 365 Security.

“ We don’t want our deliverability to suffer because of actions taken by our cloud neighbors. NoSpamProxy as a cloud service delivered from an Enterprise Stack gives us absolute protection against unexpected side effects.

Marco Riemer, Head of Cloud Services,
hagebau IT GmbH

Key challenges

- Internal IT service provider under pressure to demonstrate cost-efficiency and effectiveness
- Diverse internal client structure (300+ companies) requires both flexibility and automation
- Cloud-based email security needed for ~10,000 mailboxes across ~200 domains

Enterprise Stack in the cloud

Choosing the Enterprise Stack variant of NoSpamProxy Cloud was a key decision. In this setup, the customer receives a dedicated instance that can be configured to specific needs and offers isolation from others in the cloud.

This gives full control over all configurations and eliminates risks like blacklisting from third-party behavior.

“ Although Microsoft 365 includes its own security features, we route all traffic through NoSpamProxy as a second, centralized protection layer. We trust in the combination of both systems for greater security.

Marco Riemer, Head of Cloud Services,
hagebau IT GmbH



Smooth implementation

The rollout took six months and was a joint effort between hagebau IT and Net at Work. Net at Work provided migration strategy and best-practice guidance; hagebau IT handled the execution itself to quickly gain hands-on experience. In multiple sprints, groups of domains were migrated. For high-security users, NoSpamProxy Encryption was added. The Disclaimer module manages email signatures centrally.

hagebau IT now has an established onboarding process for new domains and mailboxes and a flexible rule set to meet each company's needs.

Key features like self-learning allow listing and automated certificate management help reduce admin overhead.

Reporting demonstrates value

At hagebau, IT security is a necessity—fully recognized by management. But when solutions work seamlessly, it's often hard to demonstrate their value. NoSpamProxy's reporting solves this with real metrics on blocked threats and reasons for specific actions.

“ I'm a big fan of dashboarding—summarizing facts with concise KPIs and tracking them continuously. NoSpamProxy's reporting lets me demonstrate the value of the solution and even specific rules with real data. That really simplifies internal discussions.

Marco Riemer, Head of Cloud Services,
hagebau IT GmbH

Key highlights

- Enterprise Stack offers flexibility and protection from external impacts (e.g., black-listing)
- Migration of 200 domains and ~10,000 mailboxes, across on-prem and Microsoft 365
- Reporting enables clear demonstration of benefits



“ We’re very satisfied with the switch to NoSpamProxy Cloud. The transition went largely smoothly and the product’s performance is excellent. We’ve achieved the highest possible level of security and our users can work without disruption.

Marco Riemer, Head of Cloud Services,
hagebau IT GmbH

Security from the cloud made simple

The hagebau case shows that even in complex environments, a secure and efficient transition to NoSpamProxy Cloud is possible. Internal IT providers in particular benefit from the Enterprise Stack

model in terms of stability and flexibility. Dashboard reporting improves understanding of threat protection among both users and management.

NoSpamProxy delivers reliable protection against malware, ransomware, and spam, while offering secure, user-friendly email encryption, seamless large file transfer, and effortless central management of email disclaimers. Whether deployed in the cloud or on-premises, NoSpamProxy ensures maximum email security – proudly Made in Germany. Discover more at www.nospamproxy.com